

Name: _____

Problem

Your client is having a hard time falling asleep - it's your job to figure out what they can do to sleep better.

Step 1 - Data Collection

How would you measure "good" sleep?

Brainstorm factors that could impact your clients sleep and how you'd collect related data.

Factor	Data Collection

Step 2 - Data Analysis

What patterns would you look for in the data?

Step 3 - Value Creation

What are the highlights from your findings that you can share with your client?
